



ESM INTERNATIONAL
Trading, Contracting, & Construction

Company Profile

ESM INTERNATIONAL for Trading, Contracting & Construction

Head Office, Riyadh, KSA
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Company Information and Contact Details



| | |
|-----------------------------------------------------------|----------------------------------------------------------------------|
| Business Name: | ESM International for Trading, Contracting & Construction |
| P.O. Box: | 246964 Riyadh 11312 |
| Phone: | 2407237 |
| Fax: | 2495513 |
| Commercial Register No. (CR): Construction | 1010376391 (Ministry of Commerce and Industry) |
| Commercial Register No. (CR): Trading | 1010324003 (Ministry of Commerce and Industry) |
| Unified Membership No.: | 1010000 30526 (Riyadh Chamber of Commerce and Industry) |
| Department of Zakat and Income No.: | 3009985784 |
| General Organization for Social Insurance No.: | 19069390 |
| Web Address: | www.esmint.sa |
| Email: | esmint1@hotmail.com |
| Total Number of Employees: | 500+ |
| Number of Employees in Head Office: | 5 |
| Primary Line of Business: | Supplemental Manpower Services |
| Saudi ARAMCO Vendor Number: | 10057492 |

Board of Management



ESM International for Trading, Contracting & Construction is being run by extremely skilled and professional personnel.

The board of management under the Leadership of Mr. Nasser Al Maleh sets the course of the company and ensures that its credibility, reputation and profitability that has witnessed fast growth in its past years not only remain intact but new ideas and new concepts take a certain shape so that the company could keep up with the changing business environment and continue to be the leader in its field.

MANAGEMENT DIRECTORY



| | | |
|----------------------------|----------------------------------------------------|-------------|
| Mr. Nasser Al Maleh | President and Chief Executive Officer (CEO) | 05042-07377 |
| Mr. Samir Nakhle | Chief Operating Officer (COO) | 05509-00606 |
| Mr. Hussam Nasser Al Maleh | Human Resource Manager | 05004-38555 |
| Mr. Muhammed Metwally | Accounts and Administration Manager | 05637-64761 |
| Mr. Imran Ahmad | Sales Executive | 05020-13918 |
| Mr. Arslan M. Butt | Accounts/Admin. Exe. CRO/CS/Marketing Executive | 05454-29837 |

MESSAGE

MR. NASSER S. AL MALEH

PRESIDENT/CEO

Thank you for your interest in the services of ESM International for – Trading, Contracting & Construction. We understand life is busy and investing ones valuable time in catering petty issues is really a pain in the head and that is where we come in as we provide the kind of service that allows you to never have to think about it again.

Business, a creative source in society, is an important growth mechanism which contributes to the well-being of numerous individuals all over the world.

Establishments globally are evolving as important participants in setting up a justifiable future, and ESM International for Trading, Contracting & Construction has the capability of designing value-based business that leaves a very positive impact on individuals, the market, the surroundings and the environment, harmonizing amongst them.

I, Nasser Saeed Al Maleh, picture the capability and ability to inspire as an honor, a duty and a debt. This feeling of obligation inspires me to perform as a partner, with evidently well-defined objectives, targets and a sense of mission. ESM International for Trading, Contracting & Construction realizes the concept of Giving Back, a concept that guides us to assess and invest in businesses and employees that generate added value to the community at large.

Ambitious to bring about constructive revolution that echoes in the society, we inspire establishments and corporations to embrace themselves, and each other, to the supreme benchmark of truthfulness and service to society. Through values-led services, we bond between societies, irrespective of culture and geography, and in our long-standing investments and partnerships we craft a motivated governance of virtue.



To advance values in business, each of the ESM's companies realize a core summary of aims and values supporting a specific humane value, such as Economic Freedom, Abundance, Economic Growth, and Strength. Our principled investments that look towards the future produce high monetary revenues while communicating a heirloom that creates a robust economy with likewise strong moral principles.

I am of the belief that every person, no matter who he/she is, is part of a greater depiction in which each one of us can select to do good, producing a better society with positive modification. We, at ESM, want to reassure an ever-lasting group of other businesses, and to spearhead a new business veracity that is primarily value-driven.

Adopting new ideas of thought and injecting them into our companies, we act as facilitators in delivering long-lasting answers to international challenges. ESM International for Trading, Contracting & Construction generates business openings with added value to society and the economy, serving the society hankering for righteousness.

We know you have a choice in service; thank you for considering our company.

COMPANY OVERVIEW



ESM International for Trading, Contracting & Construction was established in the beginning of 2005 by a group of competitive individuals to focus on providing exceptional Trading experience to their customers. Being always ready to embrace new challenges, we started providing contracting and construction services in 2010.

We assist our clients with well-qualified executive and specialized resource pool. Our patrons benefit from our matchless devotion and unparalleled sense of service to deliver economical, high quality benefits and contribute to our clients' profits.

We, at ESM, offer corporate solutions, which are cost effective and aid organizations to better exploit their resources and emphasize on their core competencies. ESM has the capability of engineering its solution and service to your needs. We work to provide your needs without needing you to alter anything in your day-to-day routine.

Interact with us to experience our dedication to provide totally made-to-order solution as per your needs.

MISSION STATEMENT



We are capable of doing business with world class companies in large scales ventures and within the required standards. ESM has the capability from the engineering, commercial and practical infrastructure available on time, in quantity and on site.

We have the precise, skilled, qualified and fully experienced staff for all the kinds of jobs needed and covered by our company in the industrial, contracting and trading sectors. We maintain our mechanical and logistic equipment. We have the infra-structure to sustain and keep our projects on time.

Majority of companies say "We are likely to start work TOMORROW," but at ESM we are confident enough to say, "**We are ready to work right now.**"

By looking into history of our previous contracts and projects, we are proud to say that we complete our projects on the mutually agreed upon date, "**WE ARE NEVER LATE.**"

We are confident and proud on our capability of being a Total Solution to our confident and prestigious clients.

ESM covers a wide range of solutions that could most likely be a part of any large scale or infrastructural project.

HISTORY

ESM Internationals is a group of trading, contracting and construction companies dating back to the year 2005, established and run by a group of the most talented and finest individuals.

In all these years, ESM International has developed and grown to become a group of companies engaged in different industrial and commercial activities covering a wide range of Industrial, contracting and trading sectors.

We have been able to achieve all this in collaboration with one of the finest companies in the Kingdom as our partners, which are as follows, but not limited to:

- Aramco.
- Al-Jeraisy.
- Maharah.
- Samama.
- RICO.
- Arco.
- Saudi Oger.
- Bin Laden.

and many more.

Our main **OBJECTIVE** is to provide state-of-the-art Industrial, contracting and trading Services, and establish a long-term business relationship with our treasured clients.

SERVICES WE OFFER

CONSTRUCTION:

ESM International for Construction is focused on providing exceptional Construction Services for Educational Institutions, Healthcare Industry, Private and Government sector, etc., in the Kingdom of Saudi Arabia.

We are providing our services, but not limited to,

- King Abdullah Palace.
- Janadriyah Equestrian Complex.
- Royal Diwan.
- Rawdhat Khuraim.
- Quasim.
- Prince Mohammad bin Abdulaziz International Airport, Medina.
- Princess Nourah Bint Abdulrahman University.
- Ministry of Education, Higher Education
- King Abdulaziz International Airport, Jeddah.
- Saud bin Abdulaziz University for Health Sciences

and many other valuable clients.

ESM is, Alhamdulillah, considered one of the leading Construction Service providers within the Kingdom of Saudi Arabia.

WAREHOUSE, SHEDS, HANGARS:

ESM International for Construction design and build steel hangar buildings for both industrial and commercial use (Storage facilities, warehouses, etc.). We do the complete structural design and hangar construction using only the highest quality steel.

We, at ESM, offer wide-range designs and constructions of:

- Standard Steel Portal Warehouses
- Propped Steel Portal Warehouse Buildings
- High Bay Warehouses
- Wide Span Steel Framed Storage Warehouses
- Mono slope
- Multi-span

With our expert and dedicated team we design warehouse buildings to withstand high wind speeds, seismic loads, etc.. All are supplied and installed in accordance with the client's individual requirements.

ESM International for Construction was established by a group of competitive individuals focused in providing exceptional construction work for governmental as well as private institutions in the Kingdom of Saudi Arabia.

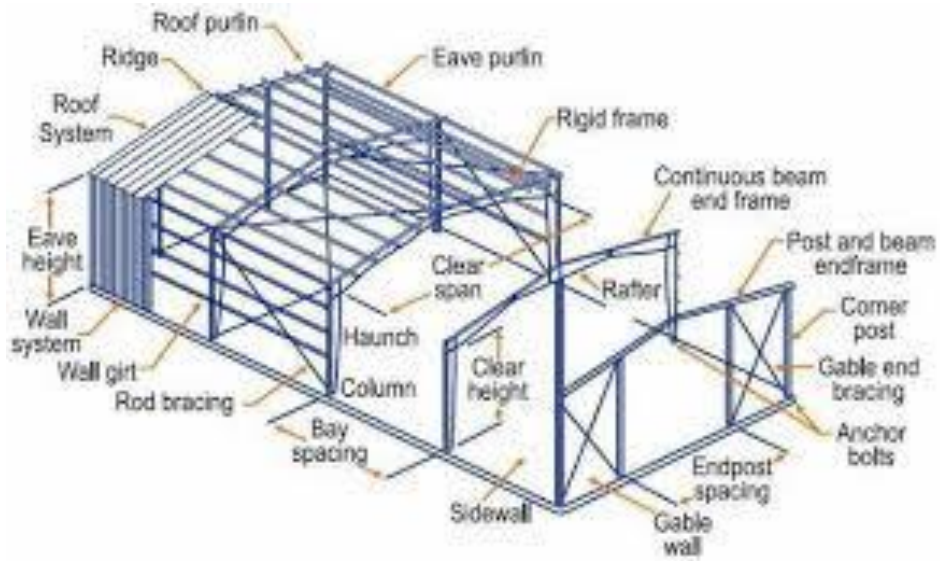
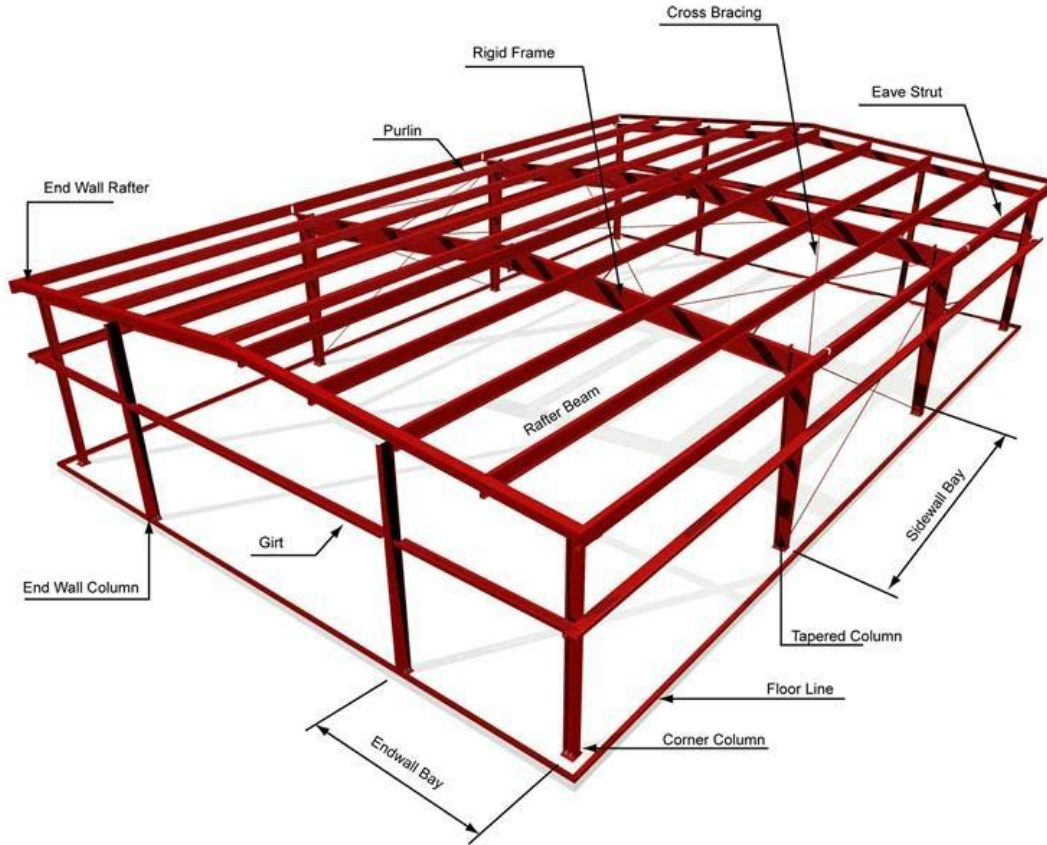






Typical Steel Structure

40'x60'x12'h 1:12 Pitch



CONCRETE BUILDINGS:

We, at ESM, offer wide-range designs and constructions of:

- Government Buildings.
- Airports.
- Educational Institutions.
- Apartments.
- Multistory buildings.





CONTRACTING

ESM International for Contracting is focused on providing exceptional Supplemental/General Manpower for Educational Institutions, Healthcare Industry, Private and Government sector offices, etc., in the Kingdom of Saudi Arabia.

We are providing our services, but not limited to,

- King Abdullah Palace.
- Janadriyah Equestrian Complex.
- Royal Diwan.
- Rawdhat Khuraim.
- Quasim.
- Prince Mohammad bin Abdulaziz International Airport, Medina.
- Princess Nourah Bint Abdulrahman University.
- Ministry of Education, Higher Education
- King Abdulaziz International Airport, Jeddah.
- Saud bin Abdulaziz University for Health Sciences

and many other valuable clients.

ESM is, Alhamdulillah, considered one of the leading Supplemental/General Manpower Service providers within the Kingdom of Saudi Arabia.

SUPPLEMENTAL & GENERAL LABOR:

We, at ESM, offer wide-range Supplemental and General Labor:

| | | |
|----|---------------------------------|-----------|
| 1 | Supervisor | Available |
| 2 | Foremen | Available |
| 3 | Group Leaders | Available |
| 4 | Supplemental Labor | Available |
| 5 | General Labor | Available |
| 6 | All types of Construction Labor | Available |
| 7 | Excavation Labor | Available |
| 8 | Backfilling Labor | Available |
| 9 | Safety Labor | Available |
| 10 | Security Labor | Available |
| 11 | Cleaners | Available |
| 12 | Janitors | Available |
| 13 | Packing Labor | Available |
| 14 | Street Sweepers | Available |
| 15 | Road Surface Markers | Available |
| 16 | Pipe layers | Available |
| 17 | Assemblers | Available |
| 18 | Handlers | Available |
| 19 | Loaders & Unloaders | Available |
| 20 | Executive Drivers | Available |
| 21 | Defensive Driver (Safe Driver) | Available |
| 22 | Laundry Labor | Available |
| 23 | Landscaping | Available |
| 24 | Nurses | Available |
| 25 | Tile layers | Available |
| 26 | Wall Plasterer | Available |
| 27 | Electrician | Available |
| 28 | Plumbers | Available |
| 29 | Carpenters | Available |

and many more.

We are primarily providing our services in collaboration with our valuable work subcontractors/associates, who include but are not limited to,



- King Abdullah Palace.
- Janadriyah Equestrian Complex.
- Royal Diwan.
- Rawdhat Khuraim.
- Quasim.
- King Abdulaziz International Airport, Medina.



Princess Nourah Bint Abdulrahman University.



Ministry of Education, Higher Education



- King Abdulaziz International Airport, Jeddah.
- King Saud bin Abdulaziz University for Health Sciences



Princess Nourah Bint Abdulrahman University.



Prince Mohammad bin Abdulaziz International Airport, Madinah.



Sanad Hospital, Riyadh.

and to many other clients.

ESM is, Alhamdulillah, considered as one of the leading Supplemental Manpower Service provider within the Kingdom of Saudi Arabia.

Our company provides Supplemental Workforce Services in, which includes but not limited to, Construction, Safety, Security, Cleaning, Janitors, Labor and many more categories. We have a pool of well-qualified and professional employees (personal and rental) from Egypt, Lebanon, India, Bangladesh, Pakistan, Nepal, Sri Lanka and the Philippines.

ESM's Workforce is selected and hired through qualified recruiters after being put through various tests in reference to the position hired for.

ESM's Work Force (500+), personal and rental, is currently in collaboration with our valuable work subcontractors/associate partners providing services in different capacities to our valuable customers in Riyadh, Quasim, Jeddah and Medina.

Our main **OBJECTIVE** is to provide state-of-the-art Supplemental Manpower Services and establish a long-term business relationship with our treasured clients.

We provide manpower with a competitive rate prevailing in the market of Supplemental Manpower Suppliers. The price catalog will be attached with the quotation.

ESM can arrange Food and Accommodation facilities for the manpower personnel without any additional charges.

We at ESM talk with excessive pride and self-satisfaction of the trust our prestigious clients place in us, due to the progressive approach, international expertise and virtuosity of our unparalleled team of HR and recruitment professionals, to give them an inevitable lead over their competitors. ESM's continually growing clientele is an indication of the same.

Today, we have come to be acknowledged as the Supplemental Manpower Specialists. However, we continue to strive for, and augment the

combination of manpower economy and competency; to untiringly deliver best quality to all our valued clients.

What our clients require from our supplemental workforce is somebody with the qualification to undertake a project and have the ability to get on with it directly. Someone with the capacity of being a team player, quick learner, and possesses the essence of having a flexible approach.

Since the inception of ESM some over 5 years ago, we have hired high quality supplemental and contract workforce for our prestigious clients. Our highly qualified recruitment team allows us to match applicants with the needs of our clients. We have an established track record in delivering complete supplemental human resource solutions across the Kingdom of Saudi Arabia.

We begin by understanding our client's business and matching our resources with their needs. By implicating our authenticated procedures and processes, we are capable of supplying highly skilled and valuable human resource to cater our client's needs.

ESM International Est. has the familiarity and information of its client's industry needs and places the most appropriate candidates at all levels of their business.

Hiring us leads to a cost-effective solution to our client's business, as we keep their fixed staff expenses to a minimum with our flexible supplemental workforce.

Our highly skilled recruitment staff means you receive the right workforce with the right abilities.





TRADING:

ESM International for Trading is focused on providing exceptional General Trading Services for Educational Institutions, Healthcare Industry, Private and Government sector offices, etc., in the Kingdom of Saudi Arabia.

We are providing our services, but not limited to,

- King Abdullah Palace.
- Janadriyah Equestrian Complex.
- Royal Diwan.
- Rawdhat Khuraim.
- Quasim.
- Prince Mohammad bin Abdulaziz International Airport, Medina.
- Princess Nourah Bint Abdulrahman University.
- Ministry of Education, Higher Education
- King Abdulaziz International Airport, Jeddah.
- Saud bin Abdulaziz University for Health Sciences

and many other valuable clients.

ESM is, Alhamdulillah, considered one of the leading General Trading Service providers within the Kingdom of Saudi Arabia.

STATIONARY PRODUCTS:

Our company provides, but not limited to, all kinds of stationary products, printers, toners, toner refilling, computer systems, printer paper, visiting cards, printing material, general items, etc.



We also deal in all kinds of file covers, pens, pencils, crayons, pastels, sharpeners, erasers, highlighters, all kinds and sizes of document files/folders (lever arch) and labels, transparent files/folders, PVC file dividers, glue sticks, telephone sets (All brands), all kinds of markers (permanent and nonpermanent), thumb pads, rulers, felts, staplers, stapler pins, staple remover, cellotape, calculators, etc.





TONER REFILLING:

We are experts in Toner Refilling (HP & Canon). Our services are, but not limited to, the following:

1. Black & white toner.
2. Colored toner.

We provide free delivery, anywhere, in Riyadh and charge SAR 20/box (inclusive of approx. 15+ pieces) outside of Riyadh within Kingdom of Saudi Arabia.

We guarantee no leakage, no spot of drum, no print lining, and 100% new message when inserted in printer.

We, at ESM, use static control toner (made in USA) for refilling.

We also provide the following services of changing parts,

1. Drum.
2. Chip.
3. PCR.
4. Seal.





PRINTER PAPER:

We deal in the finest quality of printer paper found in the Kingdom of Saudi Arabia.

We have all types of A4 and legal size paper

- 80 gm.
- 75 gm.
- 70 gm.

We guarantee our paper weight, size and brightness, which is good for all office use.



OIL BASED AND PLASTIC RAW MATERIAL:

We deal in all kinds of export quality oil-based and plastic products raw material, which include but are not limited to,

Oil & Flash

(190 – 210)

VISCOSITY (Thickness)

40 – 60

COLOR

2 – 3

Types of Plastic

LD (Low Density)
LD (Low Density)
LD (Low Density)
LD (Low Density)
O.P.P. (Oriented Polypropylene)
LD (Low Density)
LD (Low Density)
LD (Low Density)

Color

White
Transparent (Grade 3)
Transparent (Grade 2)
Yellow
Transparent (Grade 1)
Hazel
Black
Gray



OUR LANGUAGES

We are equipped with all the important design and detailing software as

SAP200, V14.1

MBS, Metal Building Software

Tekla Structures V.15

Tekla Structures - Xsteel (BIM

Autodesk Steel Package

Revit / AutoCAD 2D/3D /Sketch up

At ESM, it does not matter what shape or design our projects include, if it could be expressed by CADs then all will be easy, as our engineering, manufacturing and fabrication squads could handle any shape whatsoever the level of difficulty of the features; it will at all times match the produced product without problems.

We strengthened our range of products by engaging state of art software's and connected them to the first class machineries through CNC links and pass the best nesting software during the design, production and fabrication. There is not anything left for inaccuracies or depend on human skills only, everything is tested and retested, and documented and the quality monitoring and evaluation team will saunter along all these stages, until the end-product reveals.

CODES of STANDARDS

At ESM we are always restricted to the international or local codes approved for their activities. Below are the codes that we have worked on in our past projects

ARSA -Aramco Standards

AISC – American Institute of Steel Construction

ASCE – American Society for civil engineering

MBMA – Metal Building Manufacturers Association

UBC– Uniform Building Code

IBC International Building Code

AISI – American Iron and Steel Institute

ASTM – ASTM International

DIN - Deutsches Institut für Normung

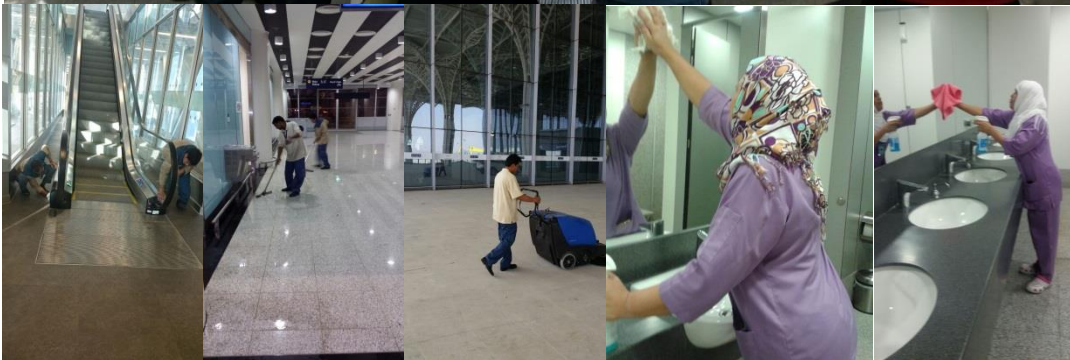
AWS – American Welding Society (D14.1)and (D1.1)

UNI - Ente Nazionale Italiano di Unificazione

RCS - Royal Commission Standards.

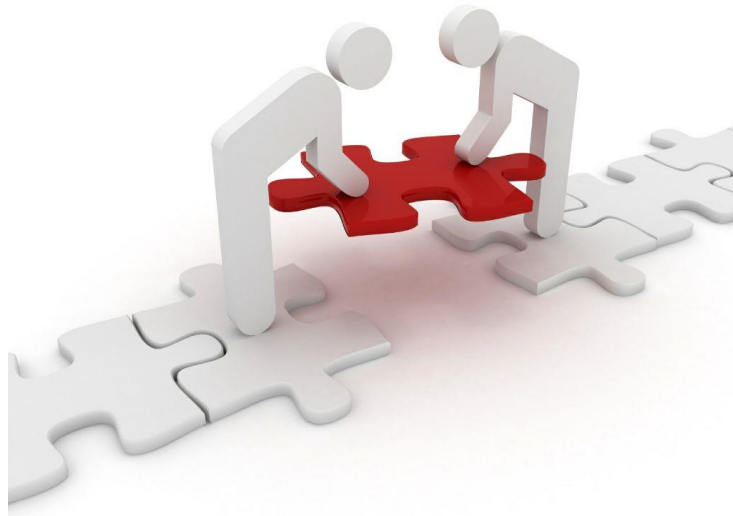
ISO – International Standards Organization

LABOR AT WORK





Company Strategy



Purpose: To be a leader in the Trading, Contracting and Industrial services providing enhanced services, relationship and profitability.

Vision: To provide quality services that exceeds the expectations of our esteemed customers.

Mission Statement: To build long term relationship with our valued customers and clients, and provide exceptional services by pursuing business through innovation and advanced technology.

Core Values: We believe in treating our customers with respect and faith. We grow through vision, invention and improvement. We integrate honesty, integrity and business ethics into all aspects of our business functioning.

Goals: To expand in the field of Trading, Contracting and Industrial services and develop a strong base of key customers. To increase human resource pool and investments of the company to support the development of services. To build good reputation management and become a key player in the industry. To allow our clients to benefit from our unparalleled dedication and an unmatched sense of service to provide inexpensive, high quality services and contribute to our clients' profits.

QUALITY

ESM is keen to involve with main associations and scientific institutes to guarantee the transfer of the latest provision and standards and what is new in its methods of dimensions, design, manufacture, assessment and examination needed to meet the world class standards.

Our motto is to provide the highest **Quality Services** to our valuable clients. We, here at ESM, recognize that maintenance and timely improvement of our quality standards is the key to our success.

Our Quality Management System is monitored by the **Quality Monitoring & Evaluation Department**, reported to by the site administrators, which directly reports to the Project Manager.

Our mission is to listen and respond to our customers' needs, and to ensure high service standards. We always aim to recruit high quality personnel.













Safety & Health Measures

Here at ESM safety is the top most priority. We continue to develop and innovate new ways to improve our emphasis in this area. We promote occupational health and safety to all our employees. We comply with the requirements of the Health & Safety at our head office, as well as at our jobsites.

We ensure safe operations and handling of company equipment and products by the company employees thus resulting in **Safe Work Environment**.



OUR MAIN CLIENT LISTING

| S.# | Name of Subcontractors | | Name of Clients | Period |
|-----|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------------------------------------------------------|-----------|
| 1. |  | | King Abdullah Palace | till date |
| | | | Janadriyah Equestrian Complex | till date |
| | | | Royal Diwan | till date |
| | | | Rawdhat Khuraim | till date |
| | | | Quasim | till date |
| |  | | Prince Mohammad Bin Abdulaziz International Airport, Medina | till date |
| | | | Princess Nourah Bint Abdulrahman University | till date |
| |  |  | Ministry of Education, Higher Education | till date |
| | | | | till date |
| 2. |  | | King Abdulaziz International Airport, Jeddah | till date |
| | |  | Saud Bin Abdulaziz University for Health Sciences | till date |
| | |  | Princess Nourah Bint Abdulrahman University | till date |
| 3. |  | | Prince Mohammad Bin Abdulaziz International Airport, Madinah | till date |
| 4. |  |  | Sanad Hospital, Riyadh | till date |

STAFF/MANPOWER CATEGORY LISTING



| S No. | Name of the Category | No. of Employees |
|-------|------------------------------------------|------------------|
| 1 | Project Manager | 5 |
| 2 | Engineers of all capacities | 10 |
| 3 | AutoCad Drafters | 4 |
| 4 | Human Resource Exc. | 3 |
| 5 | Accounts/Admin. Exc. | 2 |
| 6 | Customer Support Exc. | 5 |
| 7 | Marketing Exc. | 5 |
| 8 | Sales Exc. | 5 |
| 9 | Supervisors | 7 |
| 10 | Foremen | 10 |
| 11 | Group Leaders | 15 |
| 12 | Safety Officers | 56 |
| 13 | Security Officers | 54 |
| 14 | Store Keepers | 6 |
| 15 | Construction/Supplemental/General Labors | 450 |
| 16 | Drivers | 25 |

ADMINISTRATIVE FLOWCHART

ORGANIZATION ORGANOGRAM

